



Discovery
WORKSTAY

**No matter where work
takes you, we'll make it
feel like home.**

Workstay Accommodation Solutions

INDUSTRIES SERVED

Mining & Resources | Construction Oil & Gas | Energy & Utilities | Retail & Trade

Contents

Discovery Parks Timeline	2-3
Our Story	3
Our People	3
Statistics	4
Locations & Map	6-7
Discovery for Village Management	8
Discovery for Workstay	8
Delivering on Taste	11
Case/client studies	12-13
Contact information	14

Discovery Workstay is more than just accommodation to us.

When it comes to your hardworking team, you need to know they're in good hands. We understand that your people deserve the best accommodation and workstay experiences, no matter where their job takes them.

History of Growth



Our Story

Discovery offers an array of accommodation solutions across 85+ properties, nationwide. From modest beginnings in 2004 with just six parks, Discovery has evolved into a market leader providing a comfortable and enjoyable 'home away from home' experience for teams who work away.

Offering unique locations across the country, from rugged outback landscapes to waterfront living, we've got everything covered.

With 20 years of experience in providing exceptional customer service in our village accommodation, we have developed tailored facilities, services and packages that meet the needs of your workforce teams.

Boasting a range of flexible accommodation styles to suit small groups of 5-70 to larger workforces of 300 or more; we cater for everyone.

Our People

Our commitment is to support your people, so they can perform at their best.

When you're on the road for work, you need a team that knows the ins and outs of the region. That's why our dedicated Workstay team is made up of locals who know the area like the back of their hand. They'll connect you and your team with all the local services, events, and groups so they can feel right at home in the community.

Discovery at a Glance



Australia's Largest
Accommodation Owner
and Operator



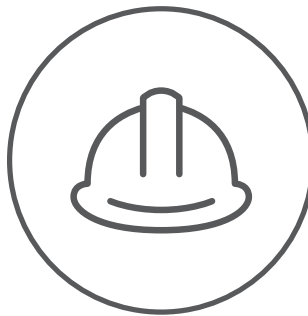
2000+ Employees
across Australia



Over 30,000
meals served
every week



300+ Park Network
G'day Parks and Discovery
198,000 G'day Rewards Members



Over
2,000+ Rooms



Over
7,800 Sites



Over
4,700 Cabins

2000+ Employees





Great Locations

We understand that business happens everywhere, not just in the big cities.

That's why we cater for all travellers with locations in regional and remote areas across Australia, making it the perfect choice for workers, wherever they need to roam for long and short stays.



Discovery for Village Management

To manage the challenges and unpredictability of remote work locations, you need a specialised team. After more than 15 years as Australia's largest accommodation owner and operator, Discovery Workstay has assembled a highly skilled team committed to delivering service excellence and tailored workforce accommodation solutions. We are proud to lead our industry sector in village management expertise and continually build on our offering to keep pace with industry and workforce needs.

- village managers and staff are specially trained to offer personal service, tailored to the needs of people working away from home. We work hard to create a sense of community, even in the most remote location
- our team is knowledgeable, approachable and completely flexible, able to tailor services to the specific needs of round-the-clock rosters and shifts. We respond quickly and efficiently to all requests – even those that may seem out of the ordinary
- services include management of accommodation bookings and room assignment, full ancillary and housekeeping services, maintenance and grounds management and village security
- Whether you need an accommodation management team for an onsite village, or you're 'on the move', we can help with quality accommodation, first class catering and facilities for meetings, presentations and functions.



Discovery for Workstay

We understand the unique needs of remote workforce teams. Discovery Workstay's diverse network of properties are ideally located in a range of unique destinations, ready to cater for workforce groups from 5-70 or large teams of up to 300+ people.

Our Workstay team has a strong commitment to offering personal service specifically tailored to the needs of people working away from home. At the end of a long day, we know your team needs a comfortable, relaxed environment to return for rest and recovery.

- full board package including room, all meals, free Wi-Fi and laundry
- delicious five-week rolling menu selection, including fresh local specialties
- outstanding choice of recreational options at every property, including communal BBQ areas, ample green space, camp kitchens, gymnasiums and swimming pools
- perfect for small or large project teams
- staff wishing to reconnect with family on a weekend stay can relocate to larger villas and enjoy family activities and outdoor dining facilities onsite.
- our friendly Workstay staff will take care of everything, including additional bookings for transport and tours.

Discover what matters





“I’ve stayed at a lot of camps during my career and this one is right up there. The management team are friendly and responsive”

Walz Construction

“The food is a really big thing and its really good here at Discovery. They respond quickly when anything comes up”

Pybar



Delivering on Taste

We take great pride in providing a home away from home for hardworking teams, especially when it comes to the dining experience. We know that nothing beats a nutritious meal after a long day on the job, and that’s why we have the best catering teams in Australia serving up to 30,000 meals a week across our locations.

We can adapt menus to suit individual needs, without compromising on taste. Catering for busy teams, we provide everything from breakfast to mid-shift snacks to a satisfying evening meal (with dessert, of course).

- an exceptional five-week rolling menu, including fresh local specialities such as barramundi and seafood
- a mouth-watering selection prepared fresh every day, including full breakfast, hot foods and the freshest salads
- staff can choose a packed lunch every day, from fresh sandwiches to the humble meat pie, or from our vast selection from the daily buffets.
- special dietary requests are never a problem
- no event is too small or too large, from private lunches and outdoor BBQs to gala dinners, banquets, receptions and conferences.



2014 - 2018
Inpex Ichthys Project / Darwin
Discovery Parks - Darwin
Client: Monadelphous

Provide accommodation and catering services to Monadelphous staff for a three year period 2014 - 2017, up to 130 rooms / day for the project period. Discovery owned accommodation, 200 quality room facility, catering, ancillary services and recreational facilities provided at Discovery Parks - Darwin.



2013 - 2017
Wheatstone Lng / Onslow
Discovery Parks - Onslow
Client: Bechtel

Provide accommodation and catering services to Bechtel staff. Up to 400 rooms/day for the project period. Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at owned and operated Discovery Parks - Onslow.



2021 - 2024
Lady Loretta Village
Management - Discovery Mt Isa
Client: Redpath

Awarded Full Village Management, to operate a 200 room village for 3+ years for Glencore's Lady Loretta.



2021 - CURRENT
Rocklands Mine
Discovery Parks - Cloncurry
Client: Copper Resources Australia

Provide accommodation and catering services to Cudeco staff and contractors at up to 90 rooms/nights

Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at owned and operated Discovery Parks - Cloncurry.



2014 - CURRENT
Remote Village Management
Mount Cuthbert
Client: Malaco Leichardt

Provide remote full village management and on-site catering services at Mt Cuthbert mine village for 4 years for 60 - 80 rooms. Located 140km NW Cloncurry, Qld.

Village Management Service provided as a satellite service from Discovery Parks - Cloncurry.



2010 - CURRENT
Defence Training Deployment
Discovery Parks - Rockhampton
Client: Royal Singaporean Airforce

Provide self-contained accommodation options for annual defence training deployment to the Singaporean Airforce and associated companies as Bristow & Boeing; services include room management, ancillary and recreational facilities at Discovery Parks - Rockhampton.



COMPANY DETAILS

Discovery Holiday Parks Pty Limited
ABN: 50 111 782 846

G'day Group Support Office
Level 6/50 Rundle Mall,
Adelaide SA 5000
P 61 08 8219 3000

CONTACTS

Robyn Sefton
Business Development Manager (NT & Village Managements)
Email: rsefton@discoveryparks.com.au

Rachel Banyard
Business Development Manager (QLD)
Email: rbanyard@discoveryparks.com.au

Kate Johnstone
Business Development Manager (WA, SA)
Email: kate.johnstone@discoveryparks.com.au



www.discoveryworkstay.com.au



www.gateway.icn.org.au
ICN Gateway ID: 95391

See you soon





Discovery
WORKSTAY